# JERRY OJALA

# Senior Director with 20+ years of Global Operations Experience

Citizenship	Swedish
Residence	Trollhattan, Sweden
Gender	Male
Languages	Native: Swedish, Finnish Fluent: English
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LinkedIn	https://www.linkedin.com/in/jerry-o-35b6a4181/
Education	2003-2005 University West, Trollhattan, Sweden Master studies (Financial Geography) 2001-2003 University West, Trollhattan, Sweden Bachelor studies (Business Economics)
Certificate	<ul> <li>Kongsberg Senior Leadership Program</li> <li>Aker Solutions Management Program BAL</li> <li>GM University, up to Management level (14 stages)</li> <li>Six Sigma Yellow Belt, Lean Management x 3 courses</li> </ul>
Notice Period	Negotiable, usually 2 - 4 weeks

# Additional Info

- Computer: SAP, Dynamics 365, IFS, Monitor, MS Office, Lotus Notes, Visma
- Hobbies: Motorsport, Porsche & BMW Club Member, Downhill Skiing, Reading, Travel, Swimming, Cycling and Sons activities
- Family status: Single and supporting four grown up Sons

## **Highlights - Profile and Competencies**

- Over 20 years in senior management globally using 360 competences in transformational and operations development programs. Worldwide responsibilities from US, Canada, Brazil, UK, Sweden, Norway, Germany, Poland, Vietnam, India, and China etc. Hands-on experience and expertise in Lean & Streamline processing with excellent time-waste management knowledge.
- Manage, develop, and expand production & supply chain business, provide direction and leadership, ensuring profitable growth, identifying value stream, maintaining positive cash flow and vendor leadership, establishment of industry "best practice" strategies together with resources optimization in accordance with the business plan to achieve lower cost, higher margin, and increased performance & quality.
- High-end supplier relationship management skills and understanding of the pain points, strong people network in Europe with all operation-related parties and extensive knowledge on international rules and policies e.g., customs regulation, taxes issue, offset package, laws, and including procedures A - Z.
- Top performing within Operations covering complete global setup and exceptional understanding of how to boost revenue and control costs. With profound operational excellence knowledge and engineering background. Recognized as a colorful relationship builder with references from large-scale transformations globally.

#### **Personal Attributes**

- An engaged & passionate senior leader with several career track records.
- Proactive, independent, striving for challenges where fast learning is needed.
- Entrepreneurial, engaged, result oriented with "overview" strategic mindset.
- Possess high level of initiative, maturity with excellent people management skills.
- Strong multi-tasking ability, able to balance various priorities without no stress.
- A excellent strategy creator/adviser with senior management background.
- Ability to work under pressure, managing changes in fast paced environments.
- Enthusiastic, passionate and able to present high pay-off linked to changes.

## Work Experience:

# 03/2021 – 04/2025 Senior Director positions Operations, Supply Chain, Procurement, Production

#### **Responsibilities and Value added**

During the pandemic becoming a Senior Interim Leader developing departments, as adviser building up, reconstructing, implementing and raising performance for ramp-ups, scale-ups, and volume companies globally e.g., delivering OPS plans, improved structures and strategies and usually with the target to modernize the function. Annual spend 5M€ to 500M€

Euroform Group (SE) **CPO**, Chief Procurement Officer Dec24 - Apr25 Established a modern procurement structure for increase results within Automotive Kongsberg Automotive Global Director Project Purchasing (SE) Mar24 - Nov24 Initiated Project steering program, responsible implementing "best practice" globally Skytree B.V (NL) **Global** Operations Director Nov23 - Feb24 Operation responsibility globally, securing (5)x SOP production starts in EU and US PowerCell Group (SE) Senior Procurement Apr23 - Okt23 Senior Procurement adviser initiating "High End" processes and a modern SDP Nov22 - Mar23 Sever Pharma AB (SE) Global Director Supply Chain Mgmt. Raising department performance e.g., creator of weekly S&OP meetings incl. TCO Head of Production & Supply Chain RemovAid AS (NO) Feb22 - Okt22 Structuring Operations securing SOP in Estonia becoming MedTech manufacturer Senior Director, Production & Supply Chain Mar21 - Jan22 Graniten AB (SE)

• Rebuilding Operations inaugurating a "top end" production site attracting the "Big3"

# 07/2019 – 02/2021

#### OXE Marine AB - Marine COO, Chief Operations Officer, Sweden

#### **Responsibilities and Value added**

As Top leader building up the global operation and setting up production plants in US and Poland able to secure the scale-up. Rolled out a 5-year OPS strategy incl. a WW logistic establishment.

- Divided Operations into three different departments able to control monthly S&OP
- Orchestrated LCC localization gaining cost efficiency and steady-state production quickly
- Increased quality with PPAP readiness after 12 months with outsourced 3PL function
- Improved production efficiency and raised completion efficiency from 57% to 98% weekly

## 10/2016 - 06/2019

#### Saab Group - Aviation & Defense Senior Procurement Manager, Sweden

#### **Responsibilities and Value added**

As Senior Manager for Strategic Sourcing Mgr.'s, in charge of implementing a modern supply chain and creating four categories. Development and simplifying new roles & processes.

- Launched the strategy and implemented a Top30 supplier evaluation program
- Develop strong relationships with tender, product development and stakeholders
- Mentoring strategic sourcing & commodity buyers securing yearly CRP commitments
- Tailored categories and measured improvements. Yearly spend 350M€

#### 01/2014 - 09/2016 Kongsberg Group - Maritime Director Procurement, Norway

#### **Responsibilities and Value added**

In charge of procurement in 9 different locations worldwide, delivering results and part of the Mgmt. Board monthly reporting. Responsible for the global governance program and as key contributor within the newly started Academy, able to deliver increased performance in a global organization.

- Responsible for divisions daily SC operation, demand, risk, and production planning
- Global Sourcing Executive Management group member and holding 1 of 4 chairs
- Management of 15 direct reports in Norway and 3 SQA's + 20 direct reports in China
- Created a "best in class" supplier development program, able to be launched online today

#### 07/2012 - 12/2013

#### Akers Solutions AS - Oil/Gas Head of Procurement, Norway

#### **Responsibilities and Value added**

Led the successful completion of maximum 34 different multibillion-dollar projects worldwide and global procurement manager for 20+ direct reports in Norway & India hub (25 colleagues)

- Built a new logistic department, controlling 3rd party & outbound logistics
- Rebuild global procurement and launched a 3-year procurement strategy plan
- Established X-functional project, securing all international deliveries
- Large HR activities, employment of 15+ reports, training & education for new talents

#### 06/2010 - 06/2012

### Rolls-Royce AS - Marine Regional Procurement Manager, Norway

#### **Responsibilities and Value added**

Purchasing development responsible for the operational transformation program, delivered a commodity structure according to the R-R standard. Supervised project deliveries, contract management, global sourcing and supplier development program with a Automotive footprint.

- Implementing a "best practice" commodity structure in 7 months (9 months requested)
- P&L ownership and creating long-term supply chain plan with 150M€ yearly spend
- Responsible for CRP improvement program, creating synergies for 5 plants in Europe
- Launched supplier development/quality program according to TS-standard for north EU

#### 08/2002 - 05/2010

### GM General Motors Corporation - Automotive Global Program Purchasing Manager, Sweden

#### **Responsibilities and Value added**

Managed global sourcing, contracts, cost reduction and supplier quality control within assigned program. Weekly delivery accuracy and commodity responsible working close with GM Germany.

- Responsible for sourcing double clutch transmission parts incl factory CAPEX (400M€)
- Sourcing responsible for exhaust (Value Added Assembly) new assembly line.
- US market Telematics sourcing responsible, working together with GM Lawyers (Detroit)
- Project responsible new EV transmission delivery including battery cell producers

- 07/2002

Career during this period can be presented